

# Has the Budget derailed the recovery?

## UK Commercial Property Outlook

Matthew Pointon, Senior Commercial Real Estate Economist

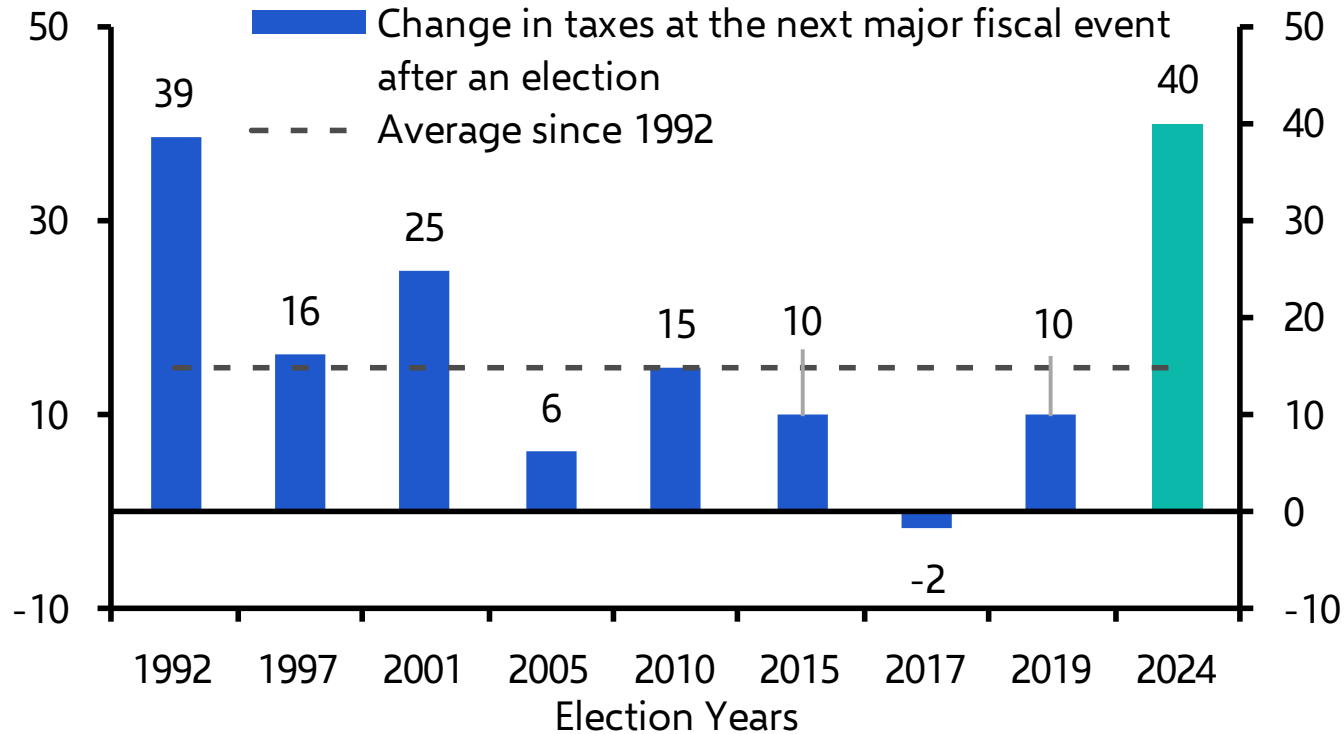


# Agenda

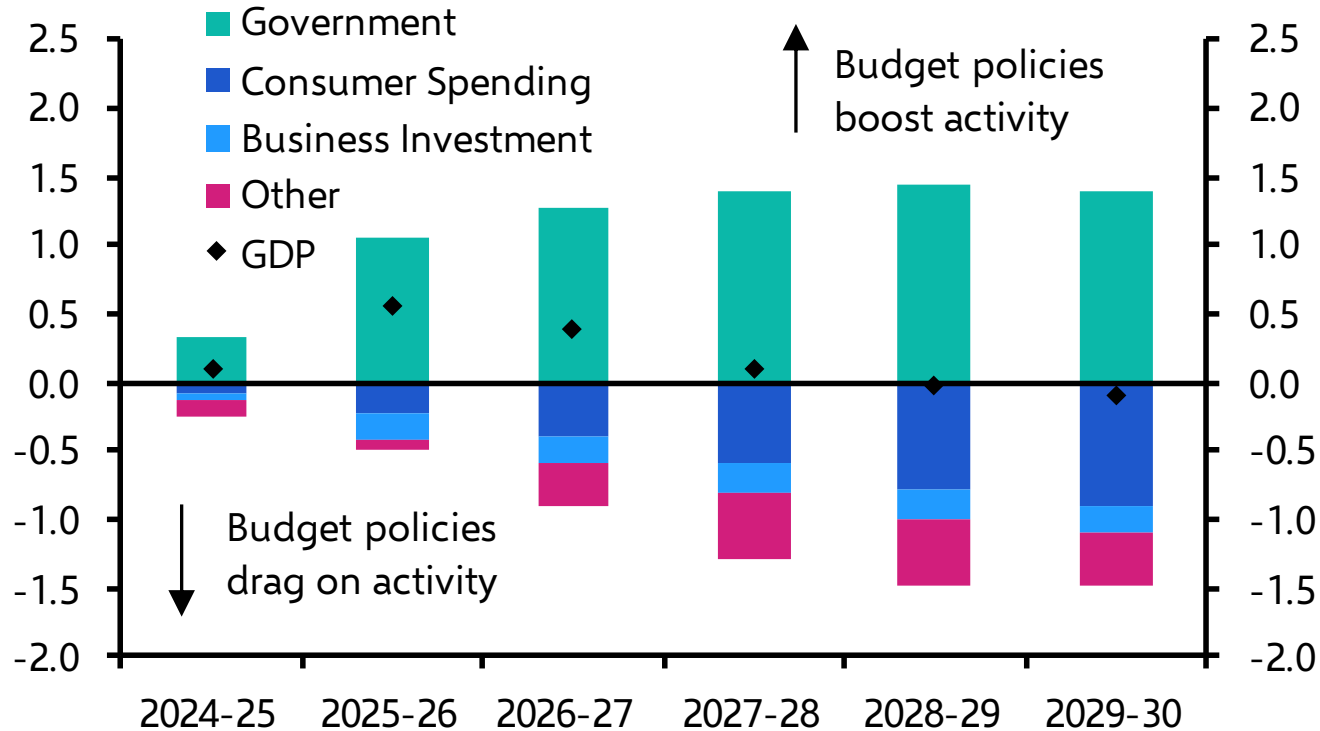
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- The Budget – what impact will it have on the economy and markets?
- What will the recovery in commercial real estate look like?
- Why we think retail and resi will outperform.
- What happens if Trump wins?

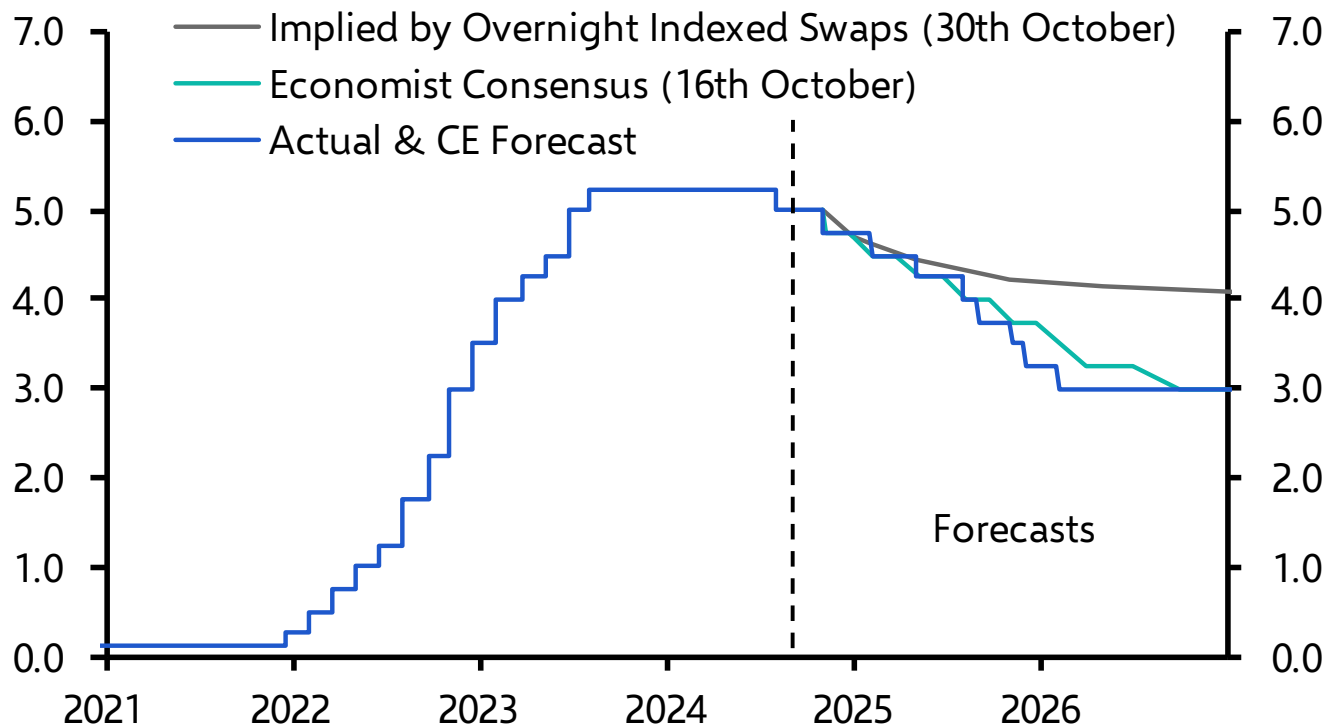
# Tax Hikes (£bn)



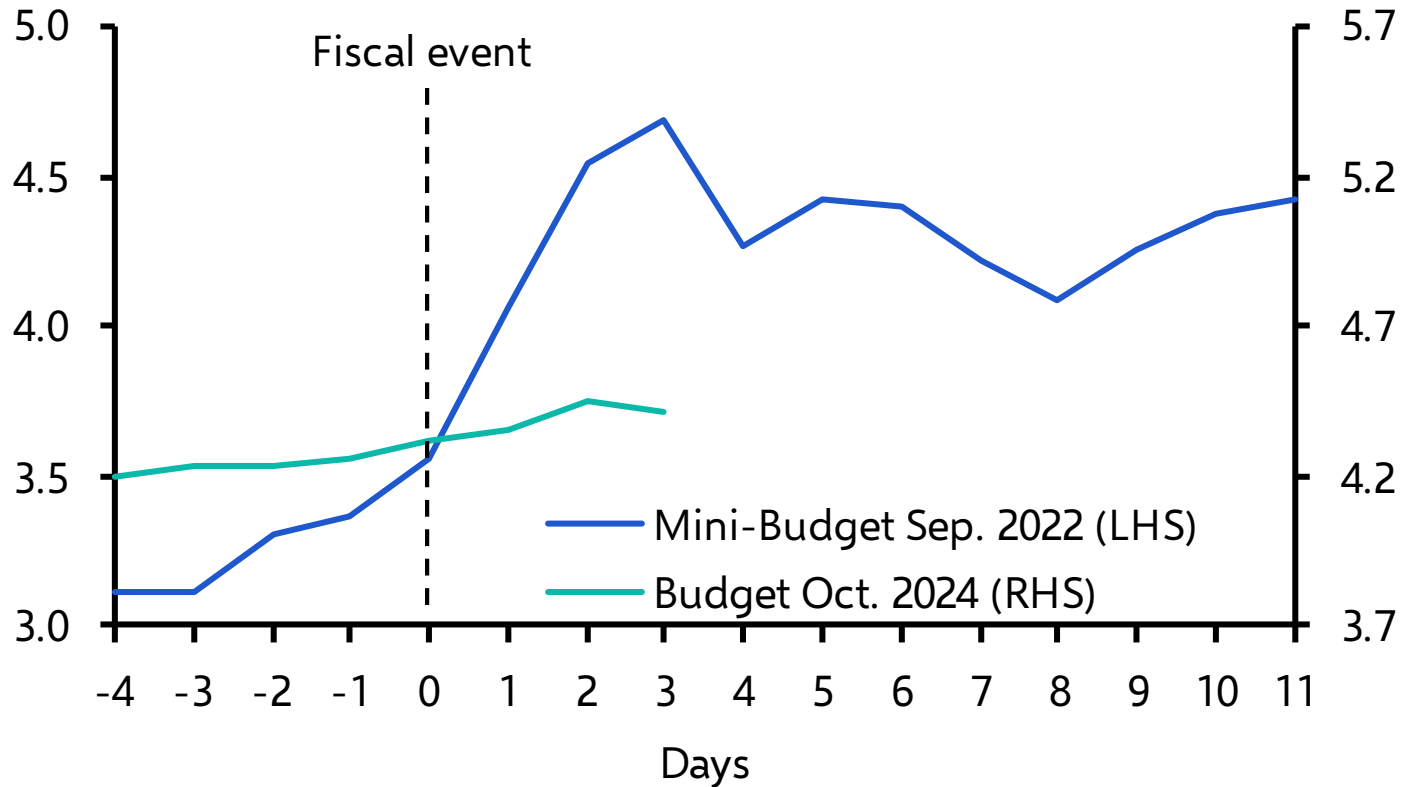
# Impact of Budget Policy Decisions on GDP (%)



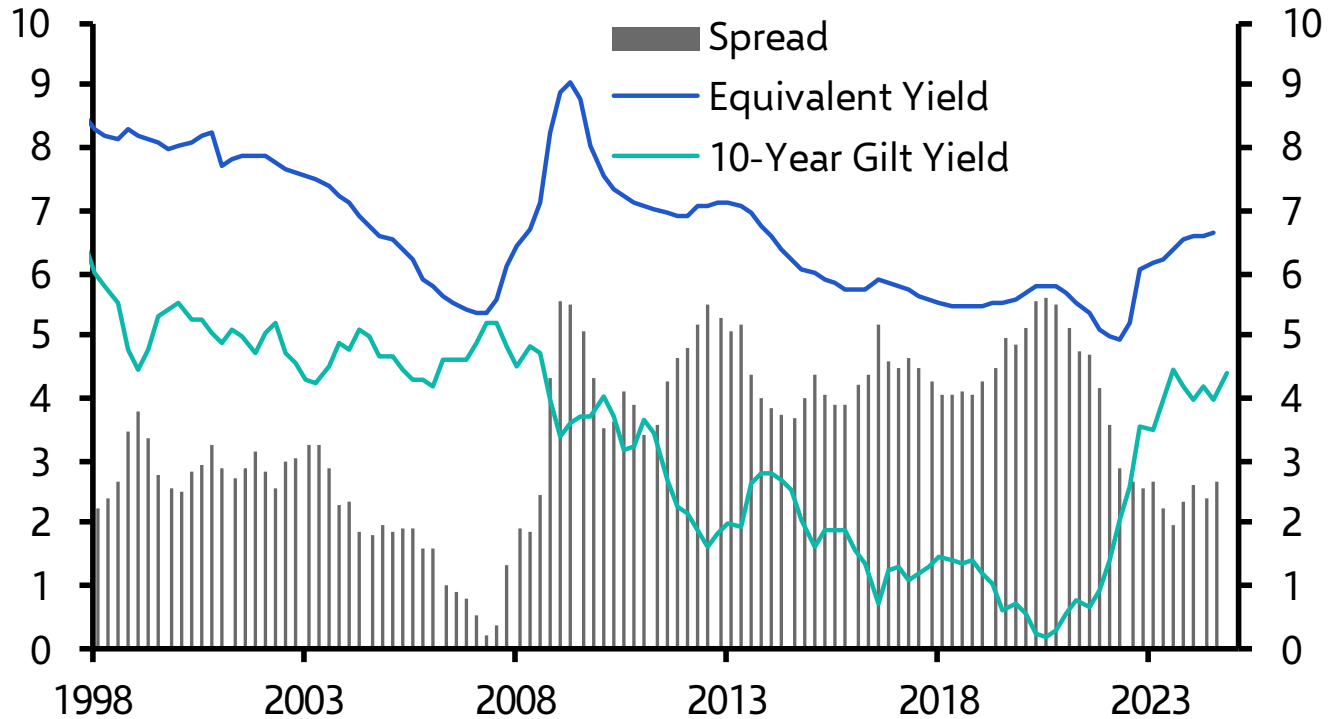
# Bank Rate Forecasts (%)



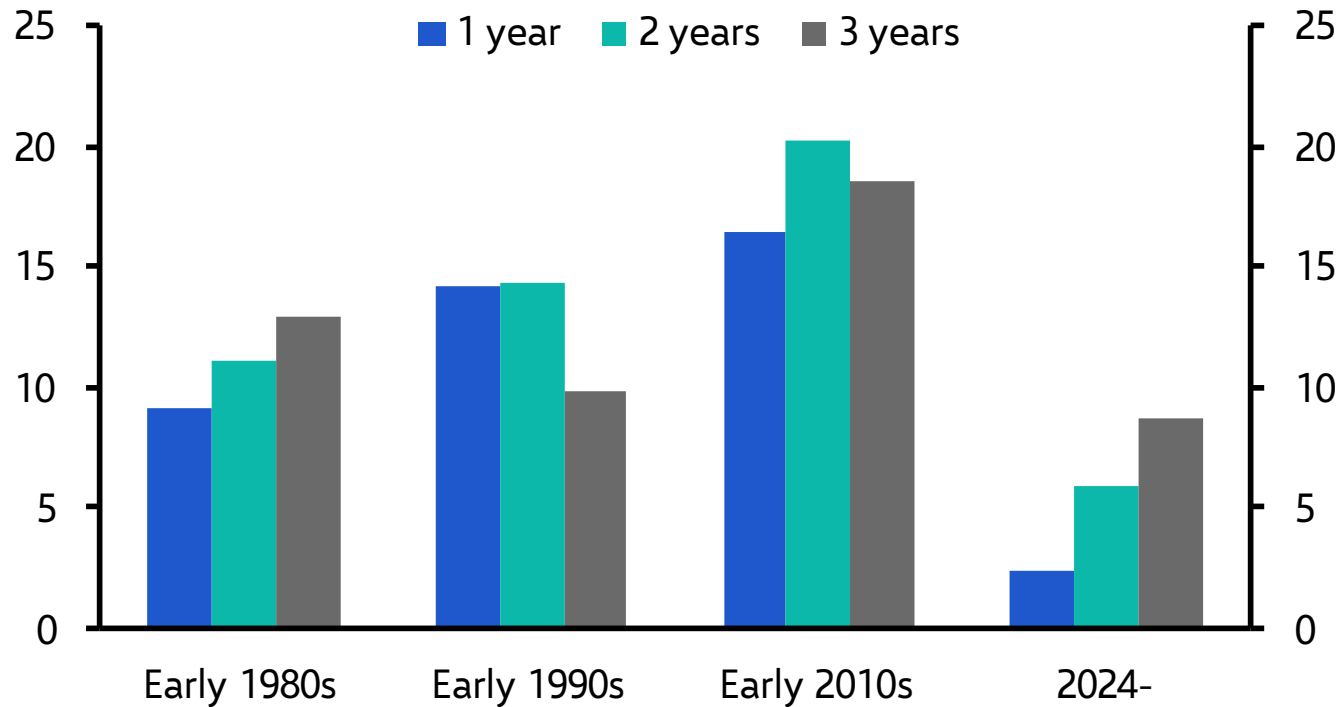
# 10-Year Gilt Yield (%)



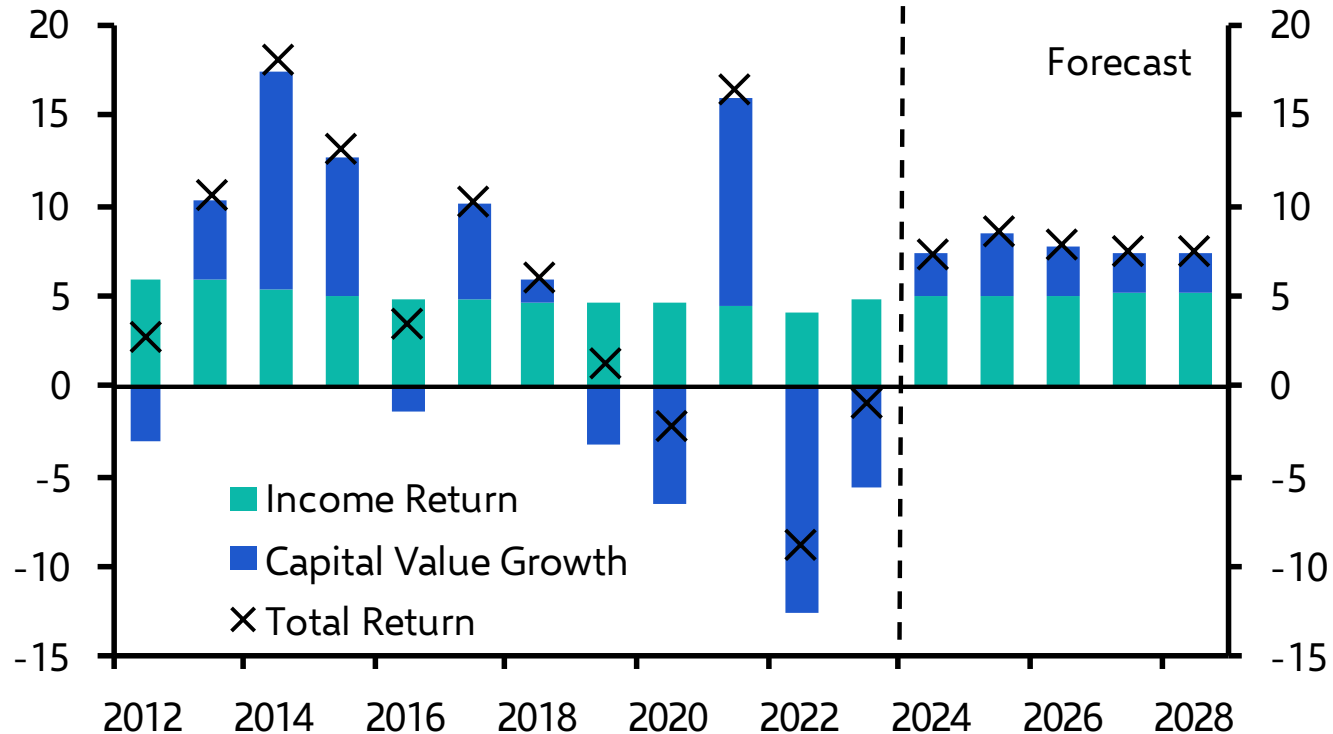
# 10-Year Treasury Yield & All-Property Equivalent Yield (%)



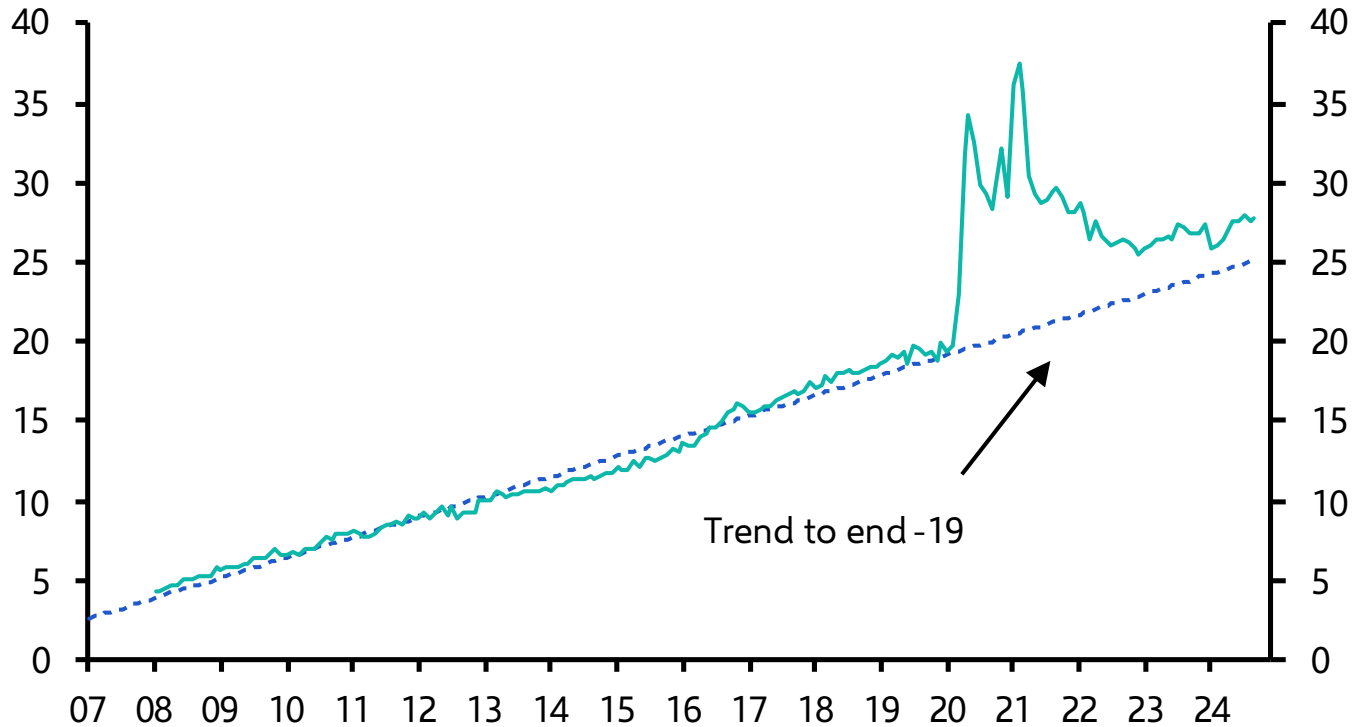
# Capital Value Recovery Comparison (%)



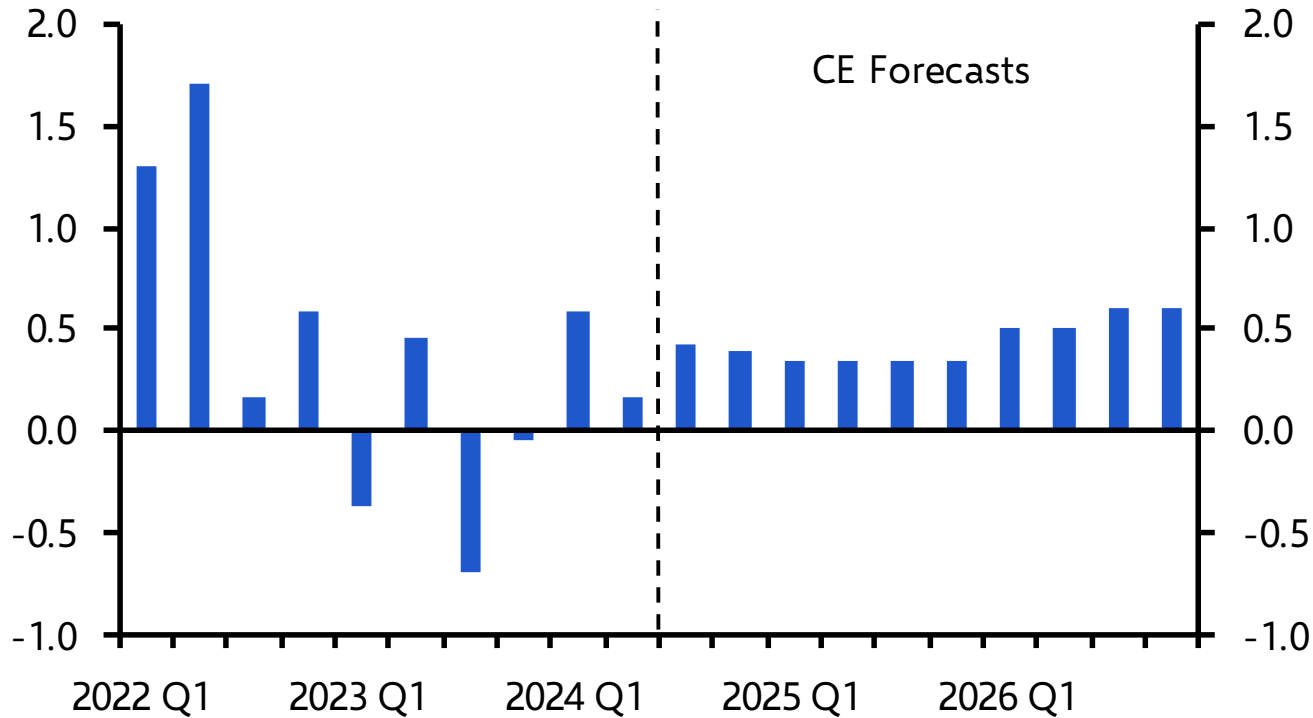
# All-Property Total Return Breakdown



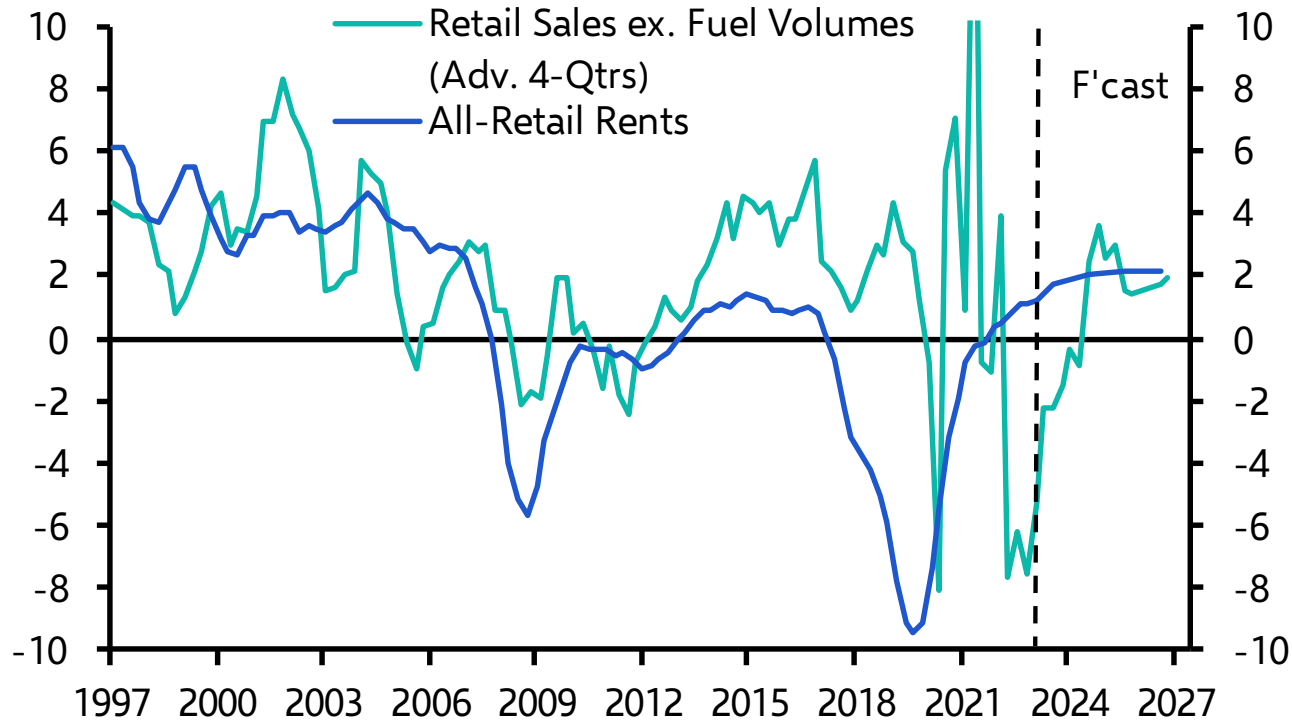
# Online Share of Retail Sales (%)



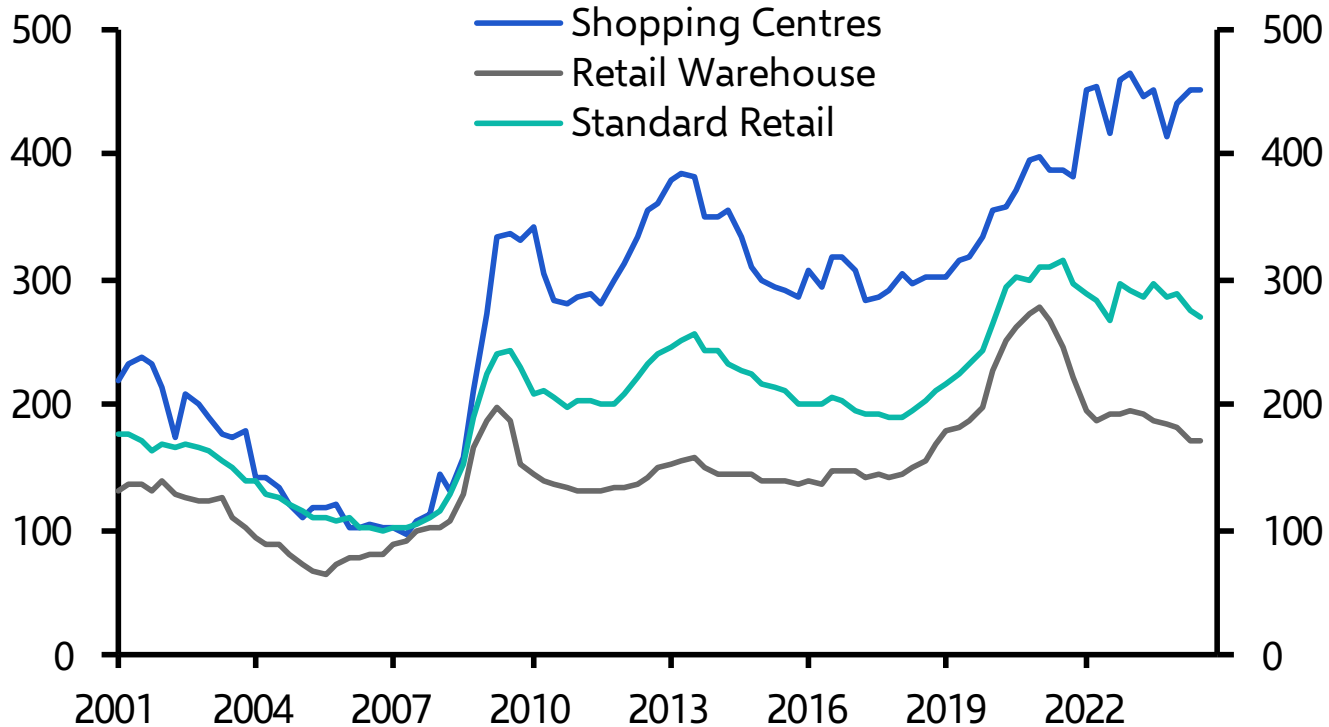
# Consumer Spending (% q/q)



# Retail Rents & Retail Sales (% y/y)

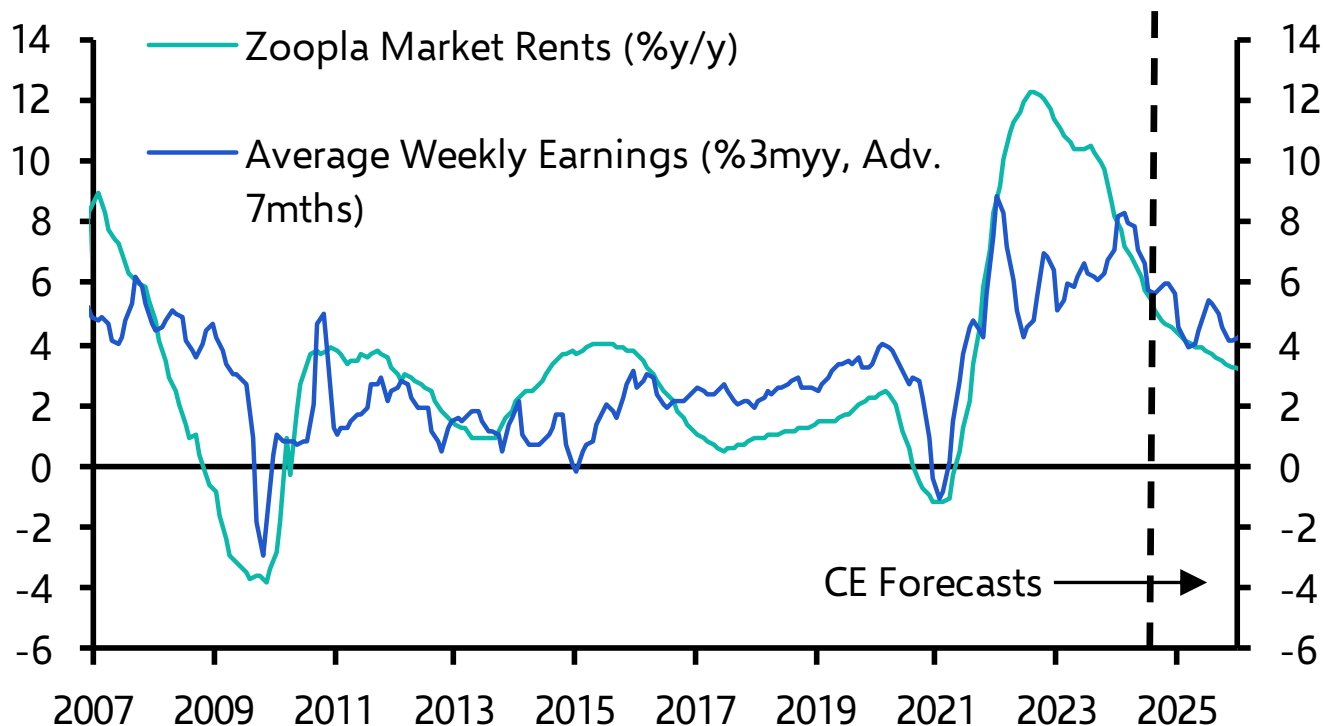


# Prime/Non-Prime Retail Equivalent Yield Spreads (bps)

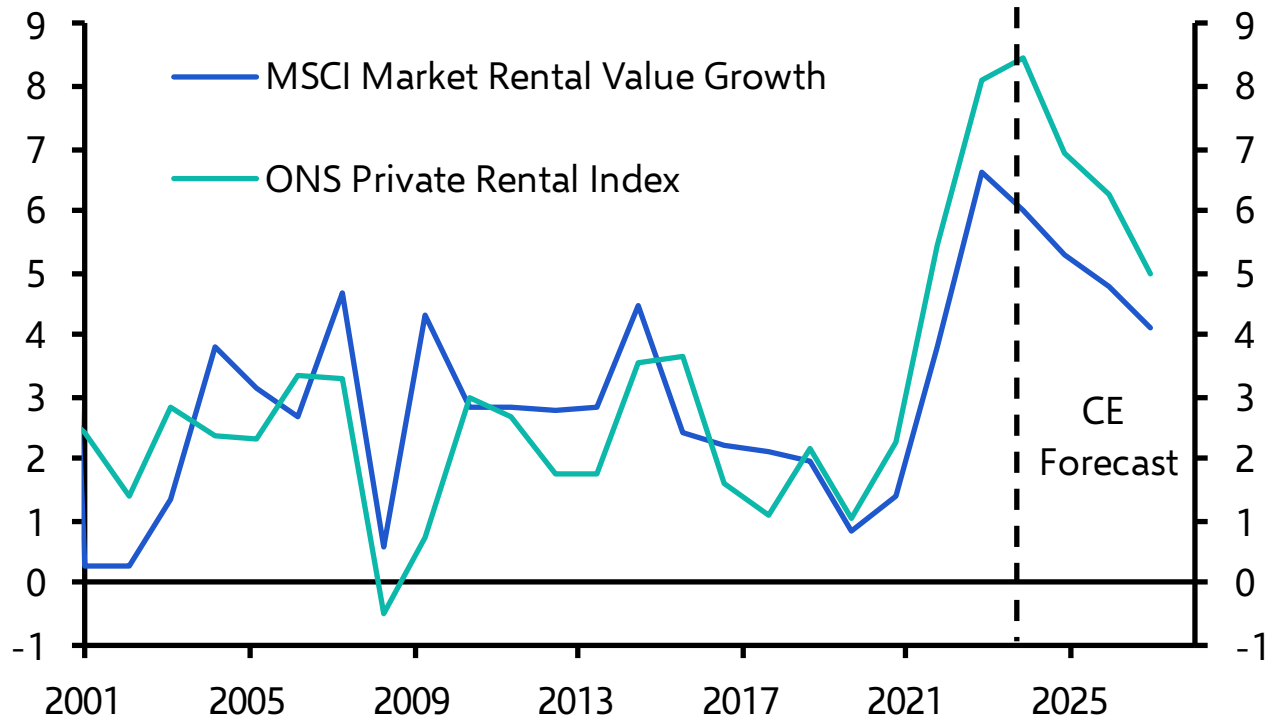


Sources: MSCI, Capital Economics

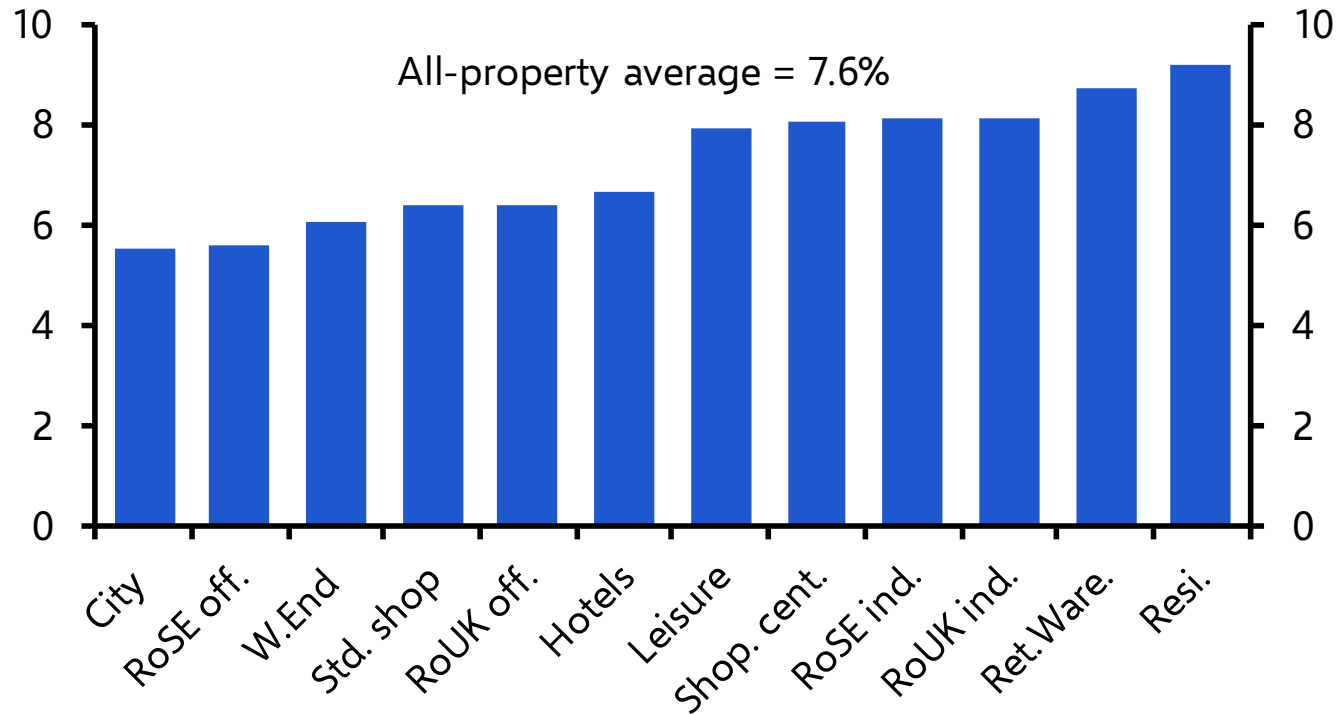
# Average Weekly Earnings & Private Market Rent



# Rental Growth (% y/y)



# Total Returns 2024-28 (% p.a.)



# The US election

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- A Harris victory would mean business as usual
- A Trump victory would mean:
  - higher tariffs;
  - tighter rules on immigration and the potential removal of undocumented workers; and
  - tax cuts, particularly for corporates.
- While many of Trump's proposed policies are likely to be diluted in practice, the common thread is that they would push up inflation.

# Trump: Rhetoric vs. Reality

|                     | Rhetoric    | Reality |
|---------------------|-------------|---------|
| <b>GDP</b>          | -1.5%       | -0.8%   |
| <b>Price Level</b>  | +2.3%       | +1.2%   |
| <b>Fed Response</b> | +100-125bps | +50bps  |

Rhetoric: policies fully enacted on day one

Reality: policies partially enacted by Q1 2026.

Effects shown through to mid-2026

# Conclusions

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- A big Budget, with a fiscal loosening compared to previous government's plans.
- As a result GDP growth will be a little stronger, but interest rates higher.
- No repeat of the mini-Budget, but it will mean yield compression will be limited and the capital value recovery will be weak by past standards.
- Residential and retail warehouses to outperform, offices to struggle.
- A Trump victory would probably mean slower growth/higher inflation but proposed measures likely to be diluted in office.

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